

## Professional Profile



**Roy Gaut**  
Associate

### Career Summary

Roy Gaut joined Coldwell Banker Commercial BLAIR WESTMAC in August 2014 and with a focus in office/retail Leasing and Sales. Roy works closely with Becky Blair, Sheva Hosseinzadeh and Patrick Michel, whose experience and success in the Long Beach and Orange County retail/office sector make them a powerhouse team.

Roy represents the 5th generation of Commercial Real Estate agents in the Gaut family, totaling over 119 years.

A Graduate from Argosy University with a Bachelor's of Science in Hospitality Management in 2012, he went on to oversee a three unit restaurant in Orange County grossing over 10 million dollars annually.

Roy utilizes his analytical abilities to track market conditions and advise his clients with the highest level of service and accurate information. By clearly defining each client's unique objectives and needs, he is able to tailor each transaction to best suit them. Roy takes a comprehensive approach from beginning to end and acts as a single point of contact throughout the process.

Roy operates an extensive data base of targeted area owners and investors by working with online portals like CoStar and RealQuest, in conjunction with local title companies to generate future business and fill vacancies.

Roy brings a hospitality based mindset and tremendous drive for success that has established him in the Long Beach Commercial Real Estate Market.

### Educational Background

- California BRE License #01967875
- Argosy University – B.S. Hospitality Management
- Pursuing the Certified Commercial Investment Member (CCIM) designation

### Professional Affiliations

- AIR Commercial Real Estate Association
- LBCREC Long Beach Commercial Real Estate Council
- LBYP Chamber of Commerce Long Beach Young Professionals



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