

## Professional Profile



## Austin Carr

### Career Summary

Austin Carr specializes exclusively in the disposition, acquisition, and exchange of multifamily investment properties in the greater Long Beach, California area. After finishing top of his class in the Coldwell Banker Commercial training program, Austin has established himself as the newest multifamily investment property expert in Long Beach with both private sellers and asset managers alike. His team's high level of success is due to his extensive market knowledge, aggressive pricing and marketing strategies, unrivaled work ethic, and dedication to helping clients achieve their investment objectives. Austin approaches his real estate business from a client-centric perspective, choosing to focus his efforts on building long-term relationships with his clients rather than utilizing the traditional transaction-oriented business model. He is committed to the highest level of client service and ethical standards and ensuring that his clients receive the highest price the market will allow for their properties.

Austin is creating an exclusive database of southern California multifamily owners, as well as working with services such as Realist, Loopnet, MLS, and CoStar. While utilizing his analytical abilities to track market conditions and advise his clientele with up-to-date information, Austin is able to customize each transaction for each client. He is planning on specializing in multifamily in the southern California with a focus on Long Beach, and hopes to become a long term member of Coldwell Banker Commercial BLAIR WESTMAC.

### Past and Present Professional Affiliations

- AIR Commercial Real Estate Association
- Long Beach Commercial Real Estate Council
- CoStar
- LoopNet
- National Association of REALTORS®
- Phi Gamma Delta

### Educational Background

- The University of Arizona, B.S., Regional & Urban Development
- California BRE License #01986298



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